

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): August 11, 2023

**Aquestive Therapeutics, Inc.**  
(Exact name of Registrant as specified in its charter)

Delaware  
(State or Other Jurisdiction of Incorporation or  
Organization)

001-38599  
(Commission File Number)

82-3827296  
(I.R.S. Employer Identification No.)

30 Technology Drive  
Warren, NJ 07059  
(908) 941-1900  
(Address, Including Zip Code, and Telephone Number, Including Area Code, of Registrant's Principal Executive Offices)

Not Applicable  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.001 per share	AQST	Nasdaq Global Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 7.01**                      **Regulation FD Disclosure**

The Company is furnishing this Current Report on Form 8-K in connection with the disclosure of information, in the form of an investor presentation, to be given at meetings with institutional investors, analysts and others. This information may be amended or updated at any time and from time to time through another Current Report on Form 8-K, a later Company filing or other means. A copy of the Company's investor presentation is attached hereto as Exhibits 99.1 to this Current Report on Form 8-K and incorporated into this Item 7.01 by reference. The investor presentation is available on the Company's website located at [www.aquestive.com](http://www.aquestive.com), although the Company reserves the right to discontinue that availability at any time.

The information in this Item 7.01 (including Exhibit 99.1) shall not be deemed to be "filed" for purposes of, or otherwise subject to the liabilities of, Section 18 of the Exchange Act, nor shall it be deemed to be incorporated by reference in any filing under the 33 Act or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

**Item 9.01**                      **Financial Statements and Exhibits**

(d) Exhibits.

Exhibit Number	Description
99.1	<u><a href="#">Aquestive Therapeutics, Inc. Corporate Presentation dated August 11, 2023</a></u>

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: August 11, 2023

Aquestive Therapeutics, Inc.

By:

/s/ A. Ernest Toth, Jr

Name: A. Ernest Toth, Jr.

Title: Chief Financial Officer

(Principal Financial Officer)



# Corporate Presentation

August 2023

Advancing medicines.  
Solving problems.  
Improving lives.

# Disclaimer

This presentation and the accompanying oral commentary has been prepared by Aquestive Therapeutics, Inc. (the "Company", "our" or "us") and contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "believe," "anticipate," "plan," "expect," "estimate," "intend," "may," "will," or the negative of those terms, and similar expressions, are intended to identify forward-looking statements. These forward-looking statements include, but are not limited to, statements regarding the advancement and related timing of Libervant™, Anaphylm™ (AQST-109), and other product candidates through the regulatory and development pipeline and ability to bring those products to market and achieve market acceptance of those products; the potential benefits our products could bring to patients; the outlicensing of our products in the U.S. and abroad and growth of future related revenue; our growth and future financial and operating results and financial position, including regarding the profitability of the Company's manufacturing operations and the current and future financial outlook of the Company; ability to refinance the Company's current debt; and business strategies, market opportunities (including total addressable market size), and other statements that are not historical facts. These forward-looking statements are subject to the uncertain impact of global business or macroeconomic conditions, including as a result of inflation, rising interest rates, instability in the global banking system, and geopolitical conflicts, including the war in Ukraine, our business including with respect to our clinical trials including site initiation, patient enrollment and timing and adequacy of clinical trials; on regulatory submissions and regulatory reviews and approvals of our product candidates; pharmaceutical ingredient and other raw materials supply chain, manufacture, and distribution; sale of and demand for our products; our liquidity and availability of capital resources; customer demand for our products and services; customers' ability to pay for goods and services; and ongoing availability of an appropriate labor force and skilled professionals. Given these uncertainties, the Company is unable to provide assurance that operations can be maintained as planned prior to the global business or macroeconomic conditions discussed above.

These forward-looking statements are based on our current expectations and beliefs and are subject to a number of risks and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. Such risks and uncertainties include, but are not limited to, risks associated with the Company's development work, including any delays or changes to the timing, cost and success of our product development activities and clinical trials and plans for Anaphylm, Libervant and our other drug candidates; risk of failure to address the concerns identified in the FDA End-of-Phase 2 meeting for Anaphylm; risk of delays in FDA approval of Anaphylm and our other drug candidates or failure to receive approval at all; risk of the failure to receive FDA approval for U.S. market access for Libervant, including by establishing a major contribution to patient care within the meaning of FDA regulations, as well as risks related to other potential pathways or positions which are or may in the future be advanced to the FDA, to overcome the seven year orphan drug market exclusivity granted by the FDA for a nasal spray product of another company, and there can be no assurance that the Company will be successful in such endeavors; risk of delays in FDA approval of Libervant for patients aged between 2 and 5 years of age or failure to receive approval at all or for U.S. market access; risk of our ability to out-license our proprietary products in the U.S. or abroad and risks that such product candidates will receive regulatory approval in those licensed territories and risk of the rate and degree of market acceptance of our product and product candidates in those territories; risk to growing our manufacturing revenues and generate cash and capabilities to support demand for current and future licensed products; risk of eroding market share for Suboxone® and risk of a sunset product, which accounts for the substantial part of our current operating revenue; risk inherent in commercializing a new product (including technology risks, financial risks, market risks and implementation risks and regulatory limitations); the success of any competing products, including generics; risks of compliance with all FDA and other governmental and customer requirements for our manufacturing facilities; risks associated with intellectual property rights and infringement claims relating to the Company's products; risk of unexpected patent developments; the impact of existing and future legislation and regulatory provisions on product exclusivity, legislation or regulatory actions affecting pharmaceutical product pricing, reimbursement or access; claims and risks that may arise regarding the safety or efficacy of the Company's products and product candidates; risk of loss of significant customers; risks related to legal proceedings, including patent infringement, investigative, tort claims, and antitrust litigation matters and associated costs; changes in government laws and regulations; risk of product recalls and withdrawals; risk regarding the Company's future financial and operating results and financial position; risk of insufficient capital and cash resources, including insufficient access to available debt and equity financing and revenues from operations, to satisfy all of the Company's short-term and longer term liquidity and cash requirements and other cash needs, at the times and in the amounts needed; risk of failure to satisfy all financial and other debt covenants and of any default under debt financings; risk of our ability to refinance our current debt on terms and conditions satisfactory to the Company, or not at all, and there can be no assurance that the Company will be successful in such endeavor; uncertainties related to general economic, political, business, industry, regulatory, financial and market conditions and other unusual items; uncertainties related to general economic, financial, political, business, industry, regulatory and market conditions and other unusual items; and other uncertainties affecting the Company described in the "Risk Factors" section and in other sections included in our Annual Report on Form 10-K, in our Quarterly Reports on Form 10-Q, and in our Current Reports on Form 8-K filed with the Securities Exchange Commission ("SEC"). Given those uncertainties, you should not place undue reliance on these forward-looking statements, which speak only as of the date made. All subsequent forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by this cautionary statement. The Company assumes no obligation to update forward-looking statements or outlook or guidance after the date of this press release whether as a result of new information, future events or otherwise, except as may be required by applicable law.

This presentation also contains estimates, projections and other information concerning the Company's business and the markets for the Company's products and product candidates, including data regarding the estimated size of those markets, and the incidence and prevalence of certain medical conditions. Information that is based on estimates, forecasts, projections, market research, or similar methodologies is inherently subject to uncertainties and actual events, or circumstances may differ materially from events and circumstances reflected in this information. Unless otherwise expressly stated, the Company obtained this industry, business, market and other data from reports, research surveys, clinical trials studies and similar data prepared by market research firms and other third parties, from industry, medical and general publications, from other publicly available information, and from government data and similar sources.

This presentation shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of these securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of any such jurisdiction.

PharmFilm®, Sympazan® and the Aquestive logo are registered trademarks of Aquestive Therapeutics, Inc. The trade name for AQST-109 "Anaphylm" has been conditionally approved by the FDA. Final approval of the Anaphylm™ proprietary name is conditioned on FDA approval of the product candidate, AQST-109. All other registered trademarks referenced herein are the property of their respective owners.

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# I. Corporate Overview



Advancing medicines.  
Solving problems.  
Improving lives.

## Our Quest

- **Advancing medicines, solving therapeutic problems, and improving lives**
- **Our pipeline of product candidates aims to overcome barriers that patients face with existing treatment options and provide new paradigms for treating critical and complex conditions**



## Aquestive Is a Growth Story With Multiple Assets

Revenue-Generating Base of Existing Collaborations	Potential for 2 Commercialization Events in or Prior to 2027	Pipeline Renewal Will Come From In-house Technology
<ul style="list-style-type: none"> <li>• 5 FDA-approved products</li> <li>• 10+ years of product sales on 6 continents</li> <li>• Multiple product launches since 2022</li> <li>• 150+ patents worldwide</li> </ul> 	<ul style="list-style-type: none"> <li>• Lead pipeline product candidate is Anaphylm™ (epinephrine) sublingual film               <ul style="list-style-type: none"> <li>• <i>First and only non-device based, oral product candidate for the emergency treatment of severe allergic reactions, including anaphylaxis</i></li> <li>• <i>Anticipate filing for FDA approval in 2024</i></li> </ul> </li> <li>• Received FDA tentative approval of Libervant™ (diazepam) buccal film for the treatment of seizure clusters in patients aged 12 and older with epilepsy               <ul style="list-style-type: none"> <li>• <i>Anticipate launch in 2027 (based on scheduled expiration of orphan drug block), or sooner if approved by FDA</i></li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Epinephrine prodrug platform has the potential for multiple future pipeline iterations and indications</li> </ul> 



## We Have a Strong Vision for Building the Company

**In the next five years, we aim to:**

- Grow the existing and ex-U.S. collaboration revenue
- Secure FDA approval for Anaphylm™ in the U.S.
- Launch Libervant™ in the U.S. in 2027
- Utilize our epinephrine prodrug platform for future product launches after Anaphylm and Libervant, if approved by the FDA

1. Estimate is based on an orphan drug market exclusivity block until January of 2027 by a competing nasal spray product.

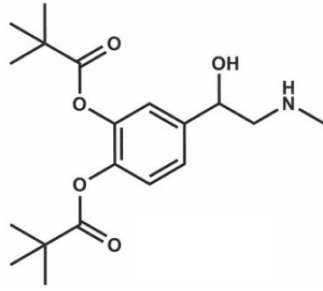
 Our Core Technology is Branded as PharmFilm®

*Where You Need It, When You Need It™*

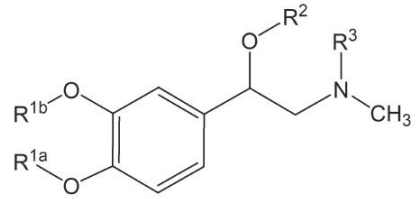


 And Our Future Technology Is Already In-house

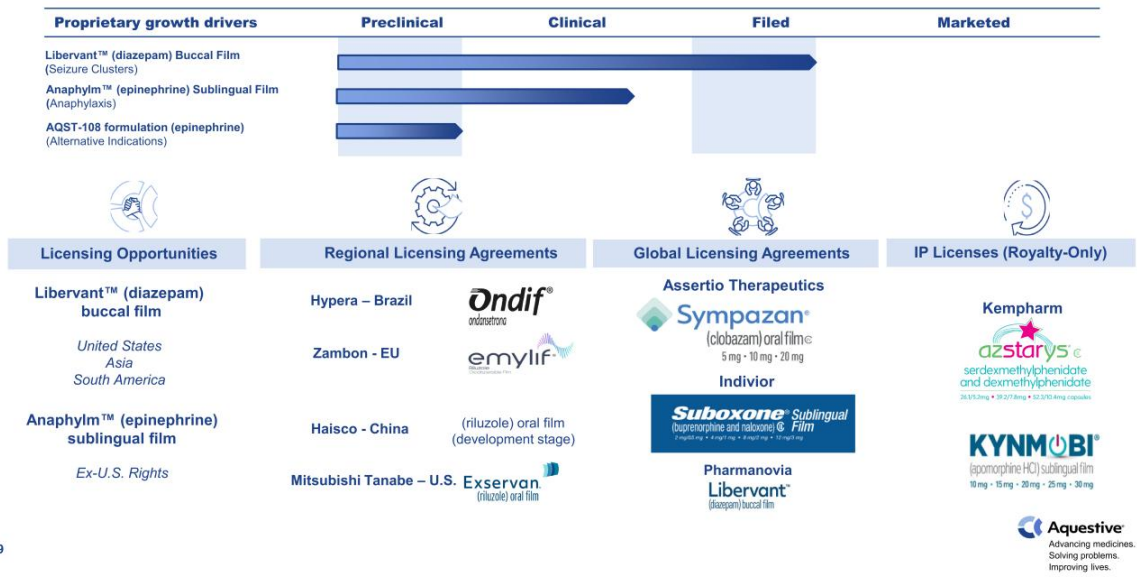
AQST-108



Anaphylm (AQST-109)



# Product Portfolio – Significant Licensing Opportunities in 2023



## Potential for Two Transformative Launches



### **Anaphylm™ (epinephrine) Sublingual Film**

- Potential indication of treatment of severe allergic reactions, including anaphylaxis
- Anticipate submitting New Drug Application (NDA) by the end of 2024
- Estimated Total Addressable Market of ~ \$1B<sup>1</sup>

### **Libervant™ (diazepam) Buccal Film**

- Indicated for the treatment of seizure clusters in patients aged 12 and older with epilepsy
- Tentatively approved by FDA
- Expected Launch 2027<sup>2</sup>

1. Estimated total addressable market is an Aquestive Therapeutic's calculations based on (i) WAC Price for generic EpiPen as of March 2020 and (ii) epinephrine market TRx volume as of December 2022. 2. Estimate is based on an orphan drug market exclusivity block until January of 2027 by a competing nasal spray product.

# Strong Leadership Team



**Daniel Barber**  
President, CEO and  
Director

## Strong Operations & Partnering Team



**Lori J. Braender**  
SVP, General Counsel



**Ken Marshall**  
Chief Commercial Officer



**Peter Boyd**  
SVP, IT, HR, &  
Communications



**Ernie Toth**  
Chief Financial Officer

## Experienced Science/IP/Development Team



**Mark Schobel**  
Chief Innovation &  
Technology Officer



**Cassie Jung**  
SVP, Operations



**Carl Kraus**  
Chief Medical Officer



**Steve Wargacki**  
SVP, R&D

## Executed on Key Deliverables in the Last 12 Months

Since management change in May 2022, the team has:

- Raised \$47M in non-dilutive financing
- Signed 3 new licensing agreements on 3 continents
- Supported two new product launches of licensees
- Received FDA tentative approval for Libervant
- Successfully closed 4 litigation cases
- Continued to advance Anaphylm towards an NDA submission
- Reduced existing debt by approximately 25%

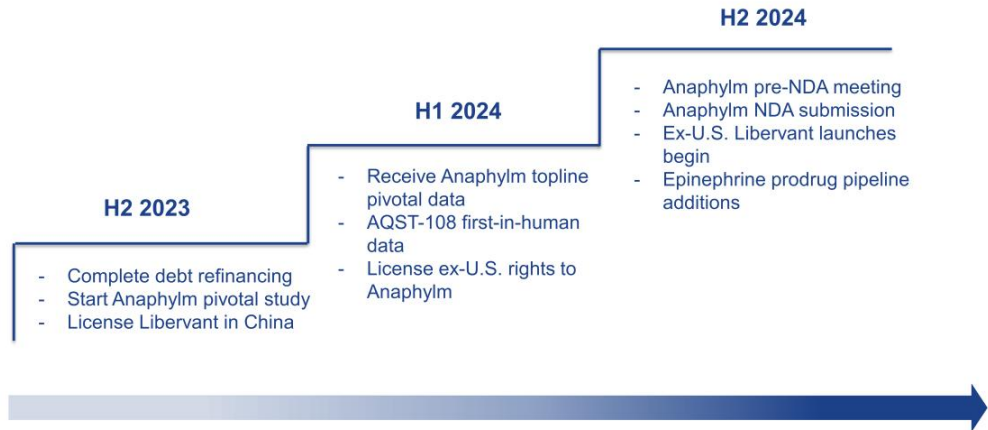
## We Are Now Focused on the Next Chapter

Over the near term, the Company aims to:

- Submit pivotal protocol for Anaphylm to the FDA for review 
- Continue to strengthen the balance sheet
- Refinance the existing debt (anticipate standard 5 yr, 3 yr i/o deal)
- Out-license Libervant in China



## Potential Near-term Milestones Targeted



## **II. Anaphylm™ (epinephrine) Sublingual Film**

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# Anaphylaxis Market Overview

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## Anaphylaxis: A Serious Systemic Hypersensitivity Reaction That is Usually Rapid in Onset And May Be Fatal<sup>1</sup>

- As many as **32 million people** in the United States are at chronic risk for acute anaphylactic episodes<sup>2</sup>
- Direct costs of anaphylaxis have been estimated at **\$1.2 billion** per year<sup>3</sup>
- **52% of patients** in a nationwide patient survey who had previously experienced anaphylaxis had never received an epinephrine auto-injector prescription<sup>3</sup>
- **60% of respondents** in same patient survey did not have an epinephrine auto-injector currently available<sup>3</sup>

1. Turner PJ, et al. *World Allergy Org J.* 2019;12100066. 2. FARE, 2022; <https://www.foodallergy.org/resources/facts-and-statistics>. 3. Fromer L. *The American Journal of Medicine* (2016);129, 1244-1250.

## Treatment of Anaphylaxis – Epinephrine

Epinephrine is the first line of treatment for anaphylaxis<sup>1</sup>

- **Epinephrine is the only medication proven to stop a life-threatening allergic reaction**

### Epinephrine dosage (current medication delivery systems):<sup>2</sup>

- **0.3-0.5 mg intramuscularly (IM) or subcutaneously**
- **Children's dosage is weight based:**
  1. 0.10 mg (for children 16.5 to 33 pounds) — AUVI-Q® brand only
  2. 0.15 mg (for children under 66 pounds)
  3. 0.3 mg (for children and adults over 66 pounds)

A second dose of epinephrine can be given as needed<sup>2</sup>



1. Epinephrine in the Management of Anaphylaxis. Brown JC, Simons E, Rudders SA. J Allergy Clin Immunol Pract. 2020 Apr;8(4):1186-1195. doi: 10.1016/j.jaip.2019.12.015 PMID: 32276687. 2. EpiPen® Package Insert.

## Epinephrine Market

The 2022 Epinephrine market surpassed 4 million TRx and has rebounded to historical highs following a downturn due to generics and the Covid-19 pandemic. TRx counts have exceeded prior year for 9 consecutive months.<sup>1</sup>



1. Symphony Health Data April 2023.



## Current Standard of Care = Large, Needle Based Injectors<sup>1</sup>



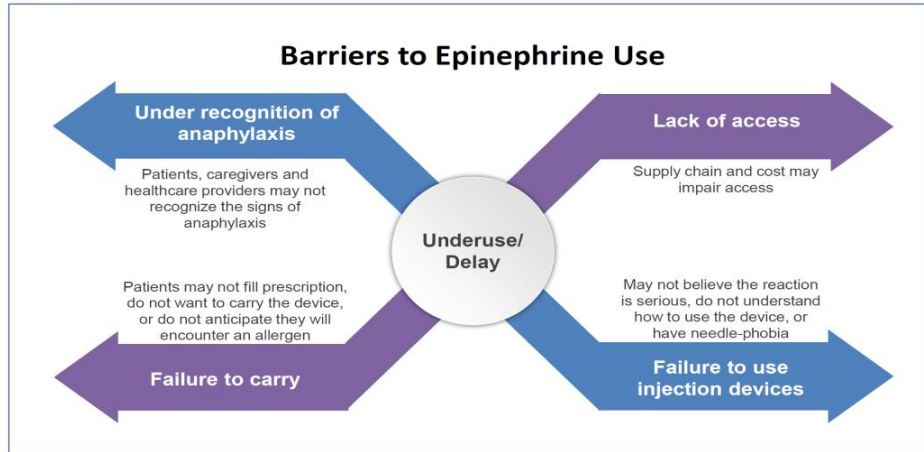
- Oversized devices
  - Hard to carry
  - Medical guidelines recommend always having 2 doses on hand
- Needle based
  - High prevalence of needle phobia (especially in children)
- Not always intuitive to use
  - Even trained health care providers have been shown to incorrectly inject

## Numerous Studies and Patient Surveys Articulate Significant Dissatisfaction with Current Offerings

- Right place, right time<sup>2</sup>
  - <50% of patients carry their EpiPen® – often due to hassle factor
- Refusal of treatment<sup>3,4,5</sup>
  - 25-50% of patients refuse treatment with EpiPen® – often due to needle reluctance
- Time to treat post exposure<sup>1</sup>
  - 60% of patients/caregivers delay treatment – often due to needle reluctance
- Failed administration in the field<sup>6</sup>
  - 23-35% of patients and caregivers fail to dose correctly

1. KOL feedback; Aquestive Market Research. 2. Fromier L. The American Journal of Medicine (2016);129, 1244-1250. 3. Warren et al. Ann Allergy Asthma Immunol (2018). 4. Brooks et al. Ann Allergy Asthma Immunol (2017). 5. Asthma and Allergy Foundation of America Patient Survey Report (2019). 6. El Turki et al. EmergMed J (2017).

## Recent FDA Public Document Highlighted the Barriers to Epinephrine Use<sup>1</sup>



1. [https://www.fda.gov/media/168054/download/Slide\\_14](https://www.fda.gov/media/168054/download/Slide_14)



# Anaphylm™ (epinephrine) Sublingual Film

*First and only non-device based, orally delivered epinephrine product candidate*



Portability

+



Non-device  
administration

+



Fast absorption into  
the bloodstream



### **Chemical Stability**

- $\geq$  2 years room temperature
- $\geq$  6 months accelerated conditions
- Successful Scale Up Executed












### **Environmental Stability**

- Light resistant
- Water resistant
- Withstands extreme cold conditions
- High temperature excursions while maintaining shelf-life

## Patents/Patent Applications Extending into 2042

Title	Patent Status
ENHANCED DELIVERY EPINEPHRINE COMPOSITIONS	<ul style="list-style-type: none"><li>• Granted U.S. Patent 11,191,737 (5/4/2037)</li><li>• 8 Foreign applications</li><li>• <b>Priority date:</b> May 5, 2016</li><li>• Possible patent term to 2037</li></ul>
ENHANCED DELIVERY EPINEPHRINE AND PRODRUG COMPOSITIONS	<ul style="list-style-type: none"><li>• 2 U.S. applications</li><li>• 8 Foreign applications</li><li>• <b>Priority date:</b> May 4, 2017</li><li>• Possible patent term to 2037</li></ul>
PRODRUG COMPOSITIONS AND METHODS OF TREATMENT	<ul style="list-style-type: none"><li>• 2 U.S. applications</li><li>• 1 Foreign application</li><li>• <b>Priority date:</b> late 2019</li><li>• Possible patent term to 2041</li></ul>
PHARMACEUTICAL COMPOSITIONS WITH ENHANCED STABILITY PROFILES	<ul style="list-style-type: none"><li>• 1 U.S. application</li><li>• <b>Priority date:</b> October 2021</li><li>• Possible patent term to 2042</li></ul>

# Competitive Product Summary<sup>1</sup>

	ORAL	AUTO INJECTOR				INTRA NASAL		
Company	 <sup>2</sup>	 <sup>3</sup> 				 <sup>2</sup>	 <sup>2, 4</sup>	 <sup>2</sup>
Brand	Anaphylm	EpiPen/Generic	Adrenaclick®	Auvi-Q®	Symjepi®	neffy®	Utuly™	N/A
Administration	Sublingual	Auto-Injector	Auto-Injector	Auto-Injector	Syringe Device	Nasal Spray	Nasal Spray	Nasal Spray
Dosing (Adult/Jr)	TBD	0.3 / 0.15 mg	0.3 / 0.15 mg	0.3 / 0.15 / 0.10 mg	0.3 / 0.15 mg	2 mg	6.6 mg	Not Reported
Market Position	1st & Only Oral	90%+ Share	Negligible	<10%	Negligible	1 Dose per Device	2 Doses per Device	Potentially 3 <sup>rd</sup> Nasal to Market
Regulatory Status (FDA)	Expected NDA Filing 2024	Approved/Marketed				Filed Fall '22	Expected Filing 1H '23	Expected NDA Filing 2023

1. The data presented on this slide are based on cross-study comparisons and are not based on any head-to-head trials as a result, comparability may be limited/inaccurate. Cross-study comparisons are inherently limited and may suggest misleading similarities or difference. 2. Pending FDA Review. 3. VIATRIS: Formerly Mylan. 4. US WorldMedics markets for Adamis.

# Anaphylm: Product Development

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## Scientific Advisory Board



**David Bernstein, MD**  
*University of Cincinnati*



**Carlos Camargo, MD**  
*Harvard Medical School*



**David M. Fleischer, MD**  
*Children's Hospital Colorado*



**David Golden, MD**  
*Sinai Hospital, Baltimore*



**Matthew Greenhawt, MD**  
*Children's Hospital Colorado*



**Ruchi Gupta, MD, MPH**  
*Northwestern*



**Jay Lieberman, MD**  
*University of Tennessee*



**John Oppenheimer, MD**  
*University of Medicine and  
Dentistry of NJ - Rutgers*

## Anaphylm Clinical Trials to Date

Study	Description	Study Status	N
210010	First-in-Human (FIH), Single Ascending Dose (SAD) study to evaluate safety and tolerability, as well as pharmacokinetic (PK) performance and pharmacodynamic (PD) effect, of DESF (Anaphylm)	Complete	44
EPIPHAST	Part 1 <ul style="list-style-type: none"> <li>Evaluate multiple formulations and strengths of DESF (Anaphylm)</li> <li>Benchmark against epinephrine 0.5mg manual intramuscular (IM) injection</li> </ul>	Complete	35
	Part 2 <ul style="list-style-type: none"> <li>Confirm benchmarking vs. epinephrine 0.3mg manual IM injection</li> <li>Evaluate intrasubject variability and adequacy of washout period</li> </ul>	Complete	24
	Part 3 <ul style="list-style-type: none"> <li>Characterize conditions of use and effect of use errors (different saliva hold times and directly swallowing film)</li> <li>Film performance after ingestion of sticky substance (peanut butter)</li> </ul>	Complete	24
EPIPHAST II	Characterize: <ul style="list-style-type: none"> <li>repeat dose performance of DESF (Anaphylm)</li> <li>performance against EpiPen</li> </ul>	Complete	24
AQ109102	Evaluate: <ul style="list-style-type: none"> <li>differences in PK and PD results based on changes to administration instructions</li> <li>additional repeat dose data on DESF (Anaphylm)</li> <li>performance of various approved auto-injectors</li> </ul>	Complete	30
AQ109106	Evaluate differences in PK and PD results based on changes to administration instructions	Complete	35
AQ109103	Further characterization of PK performance and PD effect of DESF (Anaphylm) to inform pivotal study design	Complete	24

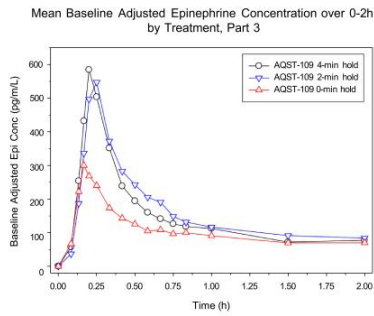
# Agency Interactions on Anaphylm Program to Date

<b>Interaction</b>	<b>Key Takeaways</b>
<b>Pre-IND Meeting</b> <i>(December 1, 2021)</i>	<ul style="list-style-type: none"><li>• 505(b)(2) NDA regulatory approval pathway acceptable (no efficacy trials required)</li><li>• Bracket PK to 0.3mg IM and safety to 0.5mg IM</li><li>• Evaluate potential for extrinsic factors to impact DESF (ANAPHYLM) absorption</li></ul>
<b>Stability Excursion Protocol Review</b> <i>(July 29, 2022)</i>	<ul style="list-style-type: none"><li>• Design and planned analysis of the proposed excursions are reasonable and can be expected to provide data to support product and patient labeling</li></ul>
<b>End Of Phase 2 (EOP2) Meeting-CMC Meeting Feedback</b> <i>(October 4, 2022)</i>	<ul style="list-style-type: none"><li>• Proposed Chemistry Manufacturing and Controls (CMC) package for both active pharmaceutical ingredients (API) and DESF (Anaphylm) considered sufficient and reasonable for future NDA filing</li></ul>
<b>Nonclinical Study Plans</b> <i>(October 11, 2022)</i>	<ul style="list-style-type: none"><li>• Aligned with FDA on NDA, enabling nonclinical toxicology package</li></ul>
<b>EOP2 Meeting</b> <i>(November 15, 2022)</i>	<ul style="list-style-type: none"><li>• Reaffirmed 505(B)(2) regulatory approval pathway acceptable (no efficacy trials required)</li><li>• Modified bracketing strategy to compare PK performance to IM and autoinjectors</li><li>• Use during conditions of anaphylaxis to be considered in overall risk/benefit profile</li></ul>
<b>FDA Response to General Correspondence</b> <i>(March 1, 2023)</i>	<ul style="list-style-type: none"><li>• FDA agreed to review pivotal protocol</li><li>• FDA agreed to separate meeting to align on risk/benefit characterization after pivotal study alignment</li></ul>
<b>Pivotal Study Protocol Submitted to the FDA</b> <i>(August 7, 2023)</i>	<ul style="list-style-type: none"><li>• Final dosing instructions from study AQ109106</li><li>• Expect FDA response in early October 2023</li></ul>



## EPIPHAST I Part 3: Favorable Pharmacokinetic (PK) Per Initial Data

- Median time to peak concentration (Tmax) of 12 minutes at target 4 minute hold time\*, compared to 50 minutes for 0.3mg Intramuscular Injection (IM)
- Median time to reach 100 pg/mL (suggested as threshold for onset of hemodynamic effects) was 8 minutes at target 4 minute hold time and 10 minutes for 0.3mg IM
- Partial area under the curve (AUC) within clinically relevant periods of 10, 20 & 30 minutes at target 4 minute hold time compared to 0.3mg IM

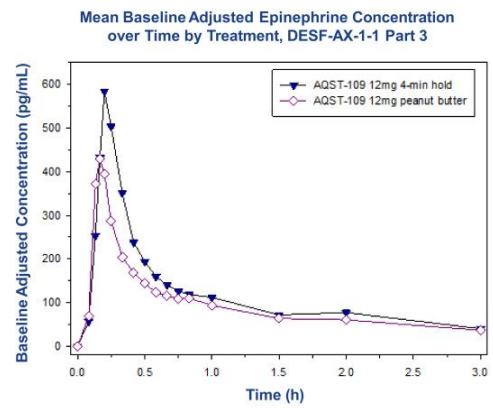


\*Hold time is holding the film under the tongue and limiting swallowing for different periods of time.

Study Results	AQST-109 12mg 4-minute hold time (Target) (N=22 doses)	AQST-109 12mg 2-minute hold time (N=23 doses)	AQST-109 12mg 0-minute hold time (N=21 doses)	AQST-109 12 mg (from Part 2) (N=48 doses)	Epinephrine IM Injection 0.3 mg (from Part 2) (N=48 doses)
Geometric Cmax (pg/mL)	350.4	303.9	211.2	274.3	350.6
AUC 0-10 minutes (hr*pg/mL)	12.8	9.5	9.4	7.9	9.4
AUC 0-20 minutes (hr*pg/mL)	51.2	45.7	30.9	33.1	23.0
AUC 0-30 minutes (hr*pg/mL)	79.1	75.1	49.8	56.7	47.5
Median Tmax (minutes)	12	15	15	15	50

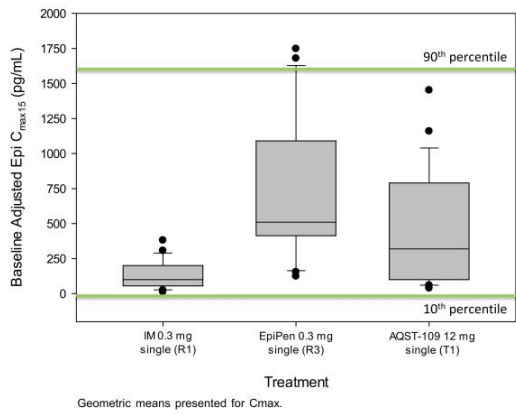
## EPIPHAST I Part 3: Rapid Absorption With Comparable PK After Consuming Peanut Butter From Part 3 of EPIPHAST Trial

- Study results for the sublingual administration of Anaphylm sublingual film after consuming a peanut butter sandwich demonstrate consistent performance
  - Consistent Tmax of 12 minutes
  - Comparable Maximum Concentration (Cmax)
  - Consistent partial AUCs

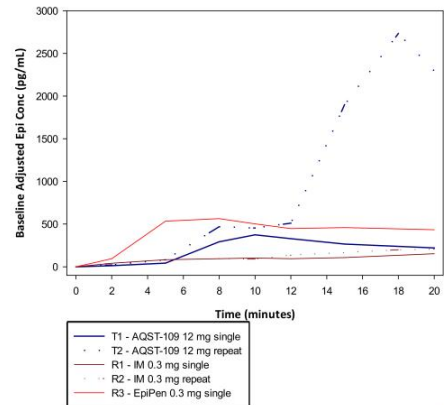


## EPIPHAST II: Topline Results

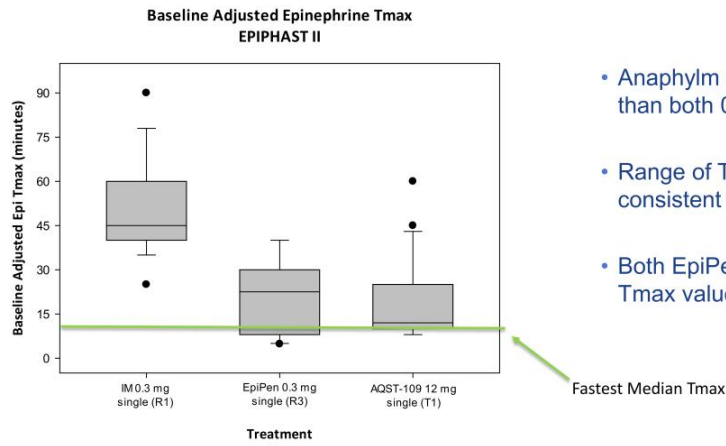
Anaphylm C<sub>max</sub> values within the timeframe critical to abate the cascade of anaphylaxis is comparable to and well bracketed by the 0.3mg IM and the EpiPen®



Mean Baseline Adjusted Epi Concentrations over Time by Treatment  
EPIPHAST II



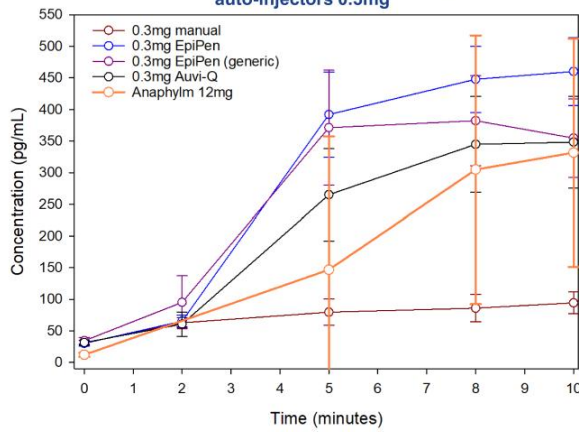
## EPIPHAST II: Time to Maximum Concentration (Tmax)



- Anaphylm showed a shorter median Tmax than both 0.3mg IM and the 0.3mg EpiPen
- Range of Tmax values across the study is consistent with EpiPen
- Both EpiPen and Anaphylm provide faster Tmax values than the 0.3mg IM

# AQ109106: Anaphylm had Similar Exposure to Auto-injectors During the First 10 Minutes Following Dosing

Comparison of epinephrine plasma concentrations over time of Anaphylm 12mg to various approved auto-injectors 0.3mg



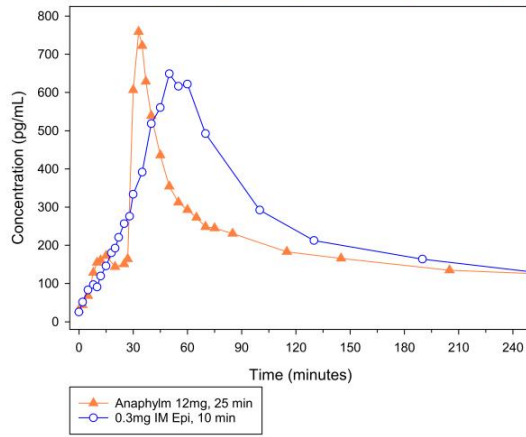
Comparison of epinephrine exposure at 10 minutes of Anaphylm 12mg to various approved auto-injectors 0.3mg

Parameter	0.3mg Manual (N=27)	Auvi-Q (N=29)	Anaphylm (n=12)	EpiPen (generic) (N=29)	EpiPen (N=27)
AUC <sub>0-10min</sub> (hr*pg/mL)	5.3	26.7	28.3	37.7	43.7

1. Cross-study comparison from AQ109102 and AQ109106.

## Repeat Dose – 25 Minutes <sup>1</sup>

Comparison of Anaphylm 12mg repeat dose data (25 minutes) to 0.3mg manual injection repeat dose data (10 minutes)



1. Cross-study comparison from AQ109201 (EpiPhast II) and AQ109102.

Description	0.3mg Manual Injection Repeat Dose (10 min)	Anaphylm Repeat Dose (25 min)
# Subjects	23	27
$C_{max}$ (pg/mL)	755	882
$AUC_{0-t}$ (hr*pg/mL)	1300	776
$AUC_{0-45}$ (hr*pg/mL)	181	207
$T_{max}$ (minutes)	50	33
$T_{max}$ Range (minutes)	30 - 70	10 - 70

- Geometric Means presented for  $C_{max}$ ,  $AUC_{0-t}$ ,  $AUC_{0-45}$ . Median  $T_{max}$ .
- Data presented from cross-study analysis of AQ109201 (0.3mg manual injection repeat dose at 10 min) and AQ109102 (Anaphylm repeat dose at 25 minutes - top-line results).

## Study AQ109103 Design and Objective

### DESIGN

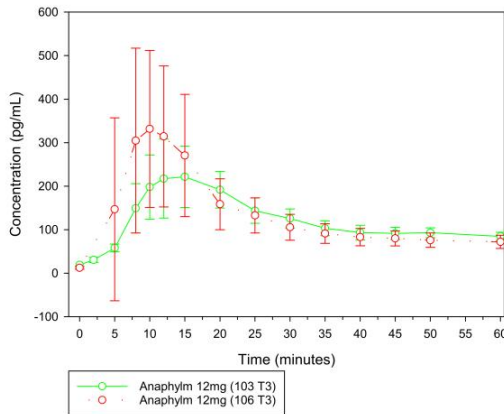
- Single-center, 3-way crossover
- N = 24 healthy volunteers
- Treatments
  - T1 = Anaphylm 12mg “revised administration language”
  - T2 = Anaphylm 14mg “revised administration language”
  - T3 = Anaphylm 12mg “repeat of Study AQ109106C dosing instructions”

### OBJECTIVE

- Evaluate intended dosing instructions relative to Study AQ109106C and previously studied comparators

# Study 103 Bridges to Study 106C with Concordant Outcomes Using Same Administration Conditions

Geometric Mean ( $\pm$ SE) Unadjusted Epinephrine Concentration over Time



**Comparison of 106C to 103 under the same administration conditions: data were within the expected variability**

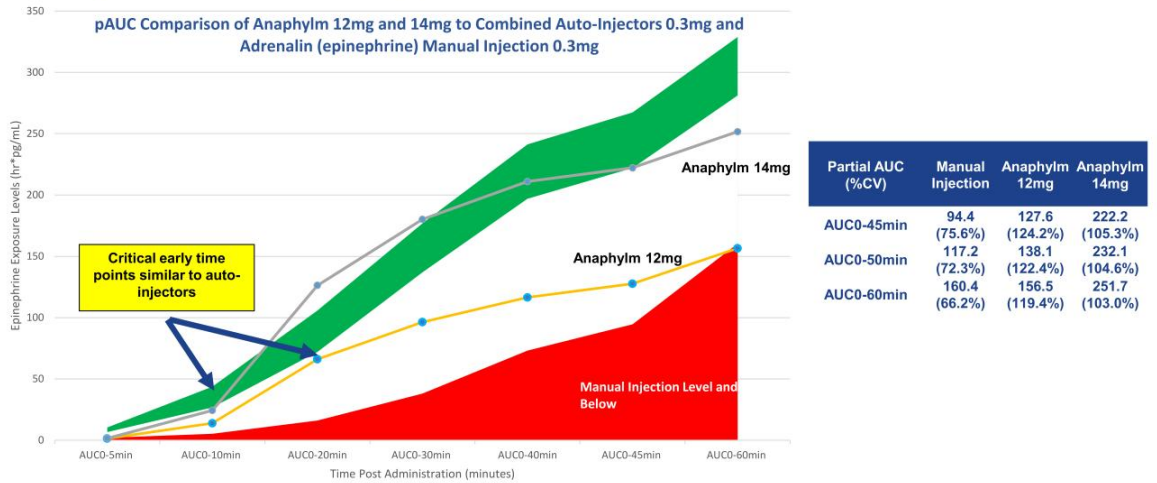
Parameter	Anaphylm 12mg Manual hold, 106C (n=12)	Anaphylm 12mg Manual hold, 103 (n=23)
GM C <sub>max</sub> (pg/mL)	377.6	255.3
Median T <sub>max</sub> (min)	10	12

Sample size doubling





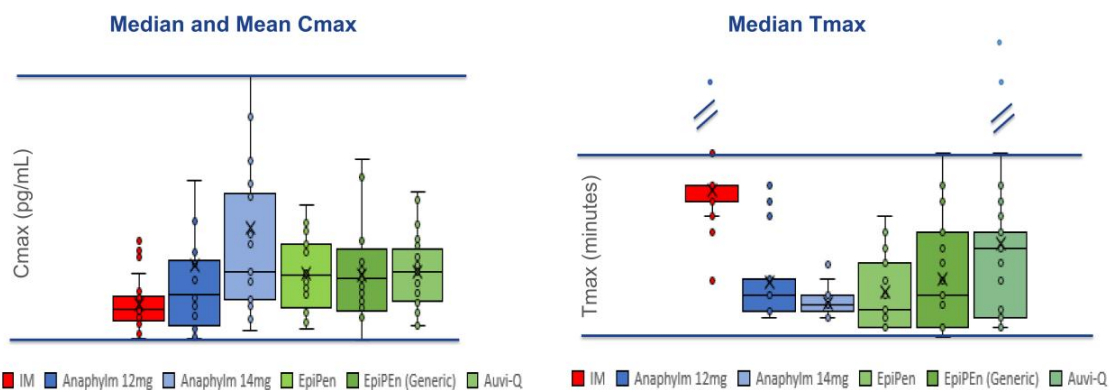
# Anaphylm 12mg and 14mg Exceeds Lower Bracket at All Expected Pivotal Targets<sup>1</sup>



1. Bracketing end points subject to alignment with FDA. Cross-study comparison from AQ109102 and AQ109103.

# Key PK Parameters Compare Favorably to Existing Treatments<sup>1</sup>

Anaphylm 12mg and 14mg provide a consistently fast T<sub>max</sub> with median and mean C<sub>max</sub> levels bracketed by the current FDA approved products.

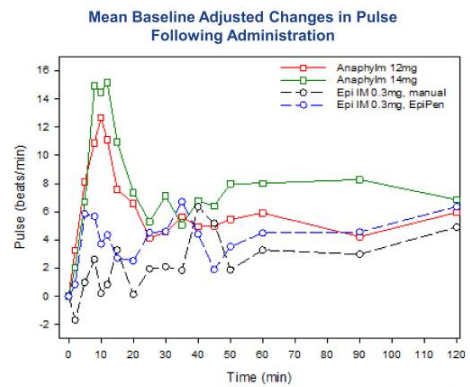
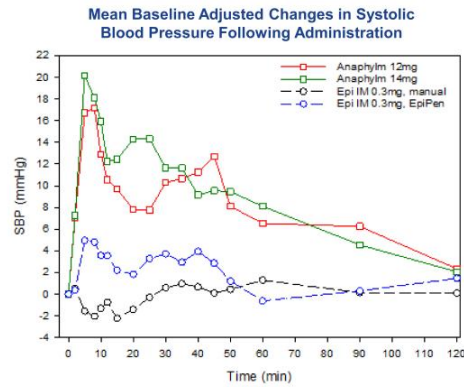


Bars above show highest and lowest 75% quartile ranges of approved products.

1. Cross-study comparison of AQ109102 and AQ109103.

## Both 12mg and 14mg Anaphylm Resulted in Clinically Favorable Pharmacodynamic (PD) Effects<sup>1</sup>

Anaphylm demonstrates a rapid increase in systolic blood pressure (SBP), pulse and diastolic blood pressure (DBP) within 2 minutes. Minimal impact to PD from increased exposure provided by Anaphylm 14mg.



1. Cross-study comparison of AQ109102 and AQ109103.

## Anaphylm Safety and Tolerability

- In the clinical program to date, treatment emergent adverse events (TEAEs) were assessed by both incidence and severity.
  - The vast majority of reported TEAEs were mild or moderate in severity.
  - The majority of TEAEs were within the standard of care (SOC) of general disorders and administrative site conditions.
  - There were no serious adverse events (SAEs) reported and most TEAEs resolved without additional intervention.
- The cardiovascular adverse event (AE) profile of Anaphylm appears similar to the AE profile of the approved comparators.
  - No severe cardiac events have been observed following Anaphylm dosing, and all TEAEs have required no or minimal intervention.
  - BP elevations have generally been minimal to moderate in degree; no episodes of malignant hypertension (SBP>180mmHg) were observed.
  - Heart rate elevations have generally been minimal to moderate in degree; transient palpitations and tachycardia have frequently been reported, but ventricular tachyarrhythmias were not observed.

## Summary and Next Steps

- **AQ109102 compared Anaphylm to multiple epinephrine auto-injectors**
  - Confirmation of target range between existing reference listed drug (RLD) epinephrine injections
- **AQ109106 focused on administration instructions**
  - Confirmation of Anaphylm C<sub>max</sub> comparability
  - Confirmation that Anaphylm early pAUC parameters are bracketed by other RLDs
- **AQ109103 finalized dosing instructions**
  - Confirmed bracketing within critical parameters
- **Next Steps**
  - Expect to receive FDA comments on pivotal trial protocol in late Q3 or early Q4 2023
  - Expect to begin execution of pivotal study in Q4 2023

# Regulatory Path Potentially De-risked by Recent Epinephrine Nasal Spray FDA Advisory Committee Meeting

## VOTING QUESTION <sup>1</sup>

**VOTE:** Do the PK/PD results support a favorable benefit-risk assessment for ARS-1 in adults for the emergency treatment of allergic reactions (Type 1) and anaphylaxis?

a. If not, what additional data are needed?

**VOTE:** Do the PK/PD results support a favorable benefit-risk assessment for ARS-1 in children (<18 years of age)  $\geq$  30 kg for the emergency treatment of allergic reactions (Type 1) and anaphylaxis?

a. If not, what additional data are needed?

VOTING  
RESULTS  
16:6

VOTING  
RESULTS  
17:5

<sup>1</sup> <https://www.fda.gov/media/168054/download>.

# Anaphylm 2023-2024 Critical Path

	2023												2024											
	Q1			Q2			Q3			Q4			Q1			Q2			Q3			Q4		
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
Pilot Studies	█																							
Pivotal Study													█											
Pediatric Study																█								
Pre-NDA Meeting																			█					
NDA Submission																						█		

# III. Libervant™ (diazepam) Buccal Film

Advancing medicines.  
Solving problems.  
Improving lives.



## The Unmet Need in Refractory Seizures...

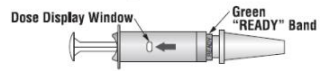


1. Laxer, Ketal, The consequences of Refractory Epilepsy and its treatment; *Epilepsy & Behavior*, Vol 37, Aug 2014, Pgs 59 –70; <https://doi.org/10.1016/j.yebeh.2014.05.031>. 2. Triangle Insights Group (2017). Synthesis of Epilepsy (ARS) Primary Research. Internal Aquestive report, unpublished. 3. *Epilepsy Data and Statistics* | CDC - 1.2% of the US population had active epilepsy (95% CI\* = 1.1-1.4). This is about 3.4 million people with epilepsy nationwide: **3 million adults and 470,000 children**. 4. *Breakthrough Seizures: Causes, Treatment, and Prevention* (healthline.com) - About 1 in 3 people with epilepsy experience breakthrough seizures. 5. 2022 Symphony Data shows 420,000 labeled rescue rxs, if a patient fills 2.5 times a year that's 168,000 patients. 6. Seizure visits to ED: <http://www.ncbi.nlm.nih.gov/pmc/articles/PMC2657249/>.

## Current Treatments are Either Rectal or Intra Nasal Options

**Diastat<sup>®</sup>AcuDial<sup>™</sup>**  
(diazepam rectal gel) 5 mg/mL

Confirm the dose and green "READY" band are visible.

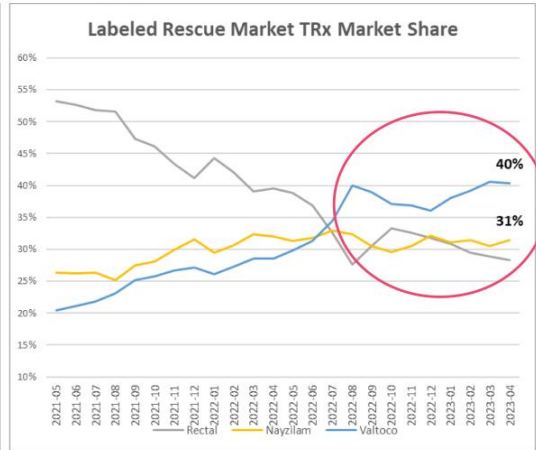
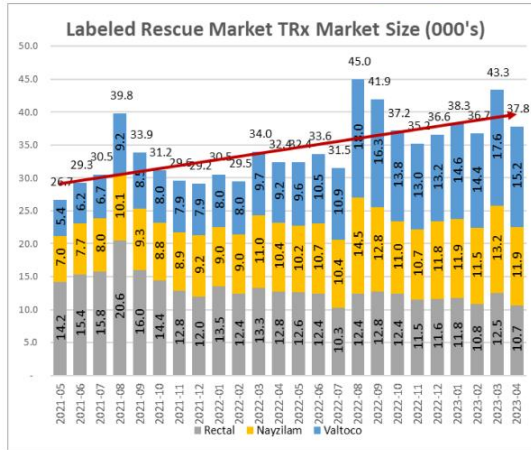


**VALTOCO<sup>®</sup>**  
(diazepam nasal spray) 



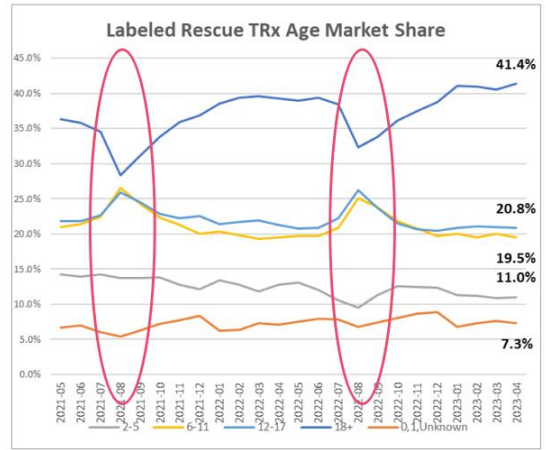
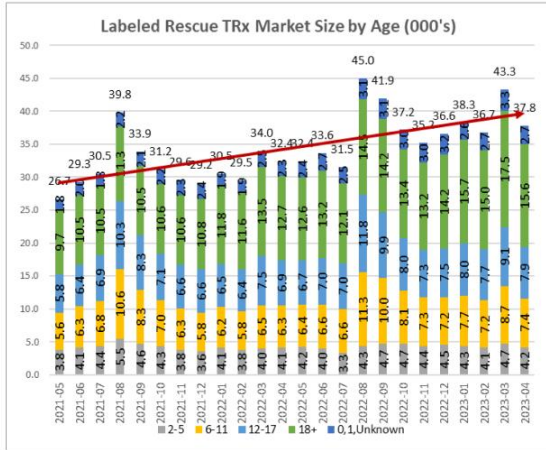
# Seizure Rescue Market

The seizure rescue market continues to grow with new products being promoted. Based upon publicly available data, Valtoco® has flat to growing market share in all age groups in which it competes.<sup>1</sup>



1. Symphony Health Data April 2023.

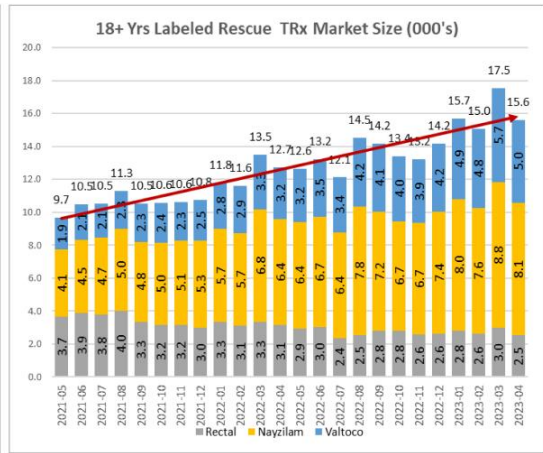
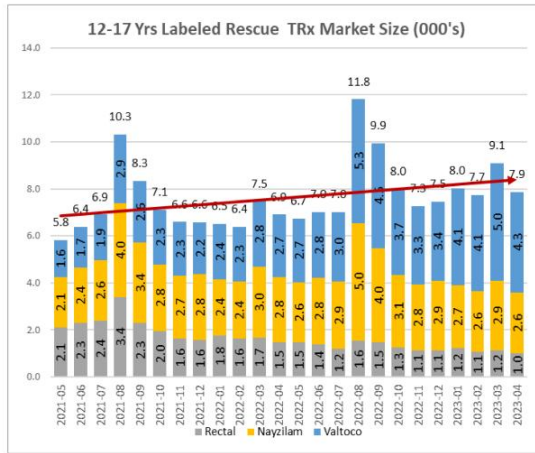
# Seizure Rescue Market by Age<sup>1</sup>



1. Symphony Health Data April 2023.

# Seizure Rescue Market Size By Age 12+ Years<sup>1</sup>

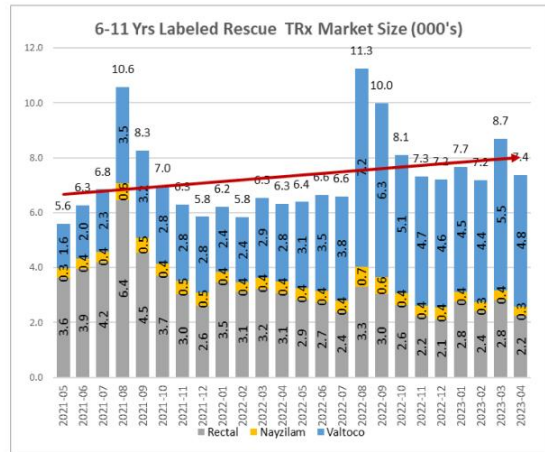
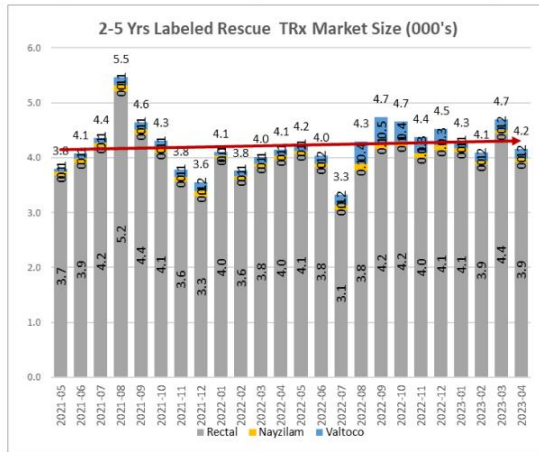
The 18+ Age group has experienced rapid market size growth with the introduction of multiple nasal products.



1. Symphony Health Data April 2023.

# Seizure Rescue Market Size By Age 2-11 Years<sup>1</sup>

The 2-5 year-old age group has not experienced growth while the 6-11 year-old age group has experienced modest growth with one nasal option.



1. Symphony Health Data April 2023.

## Strong Patient Preference – What Patients Want <sup>1</sup>

% Indicating	1: Not at all Important	2	3: Somewhat Important	4	5: Highly Important	Top 2 Box
Ability to have the repetitive seizure medicine with me at all times	3%	7%	20%	26%	45%	<b>71%</b>
Ability to take the medicine as quickly as I possibly can when I need to	3%	4%	14%	28%	51%	<b>79%</b>
Ability to take the medicine in a way that is simple for me	2%	2%	13%	23%	60%	<b>83%</b>
Ability to take the medicine no matter where I am and what I am doing	3%	2%	14%	23%	58%	<b>81%</b>
Ability for me to take the medicine myself, versus someone else having to give it to me	5%	3%	22%	28%	43%	<b>71%</b>

1. Aquestive Therapeutics sponsored preference study (N=101 Patients;) on file.

## Strong Patient Preference – Willingness to Request <sup>1</sup>

% Choosing	Strongly Prefer Nasal	Prefer Nasal	No Preference	Prefer Film	Strongly Prefer Film	Film Preference
If both medicines worked just as well at stopping my repetitive seizures, I would prefer my doctor prescribe me:	6%	7%	16%	21%	50%	<b>71%</b>
Likelihood of me asking my doctor if I could switch from the current medicine I have for repetitive seizures to one of the new products:	7%	8%	20%	27%	39%	<b>66%</b>

1. Aquestive Therapeutics sponsored preference study (N=101 Patients) on file.



## Libervant™ (diazepam) Buccal Film Path to Launch



1. Estimate is based on an orphan drug market exclusivity block until January of 2027 by a competing nasal spray product.

## IV. Existing Collaborations

Advancing medicines.  
Solving problems.  
Improving lives.

# Services and Capabilities

## Formulation Development



- Systematic approach applied to address permeation barriers
- Robust formulation design capabilities utilize quality-by-design principles to control risk and optimize performance

## Analytical



- Systematic approach utilized to characterize complex formulations and evaluate critical quality attributes
- Specialized techniques employed to adapt to specialized dosage forms
- Constant focus on maintaining highly efficient and discriminating methodologies

## Tech Transfer



- Multiple scales of analogous equipment
- Broad experience in multiple thin-film manufacturing techniques
- Process analytical technology (PAT) to continually drive innovation

## Regulatory



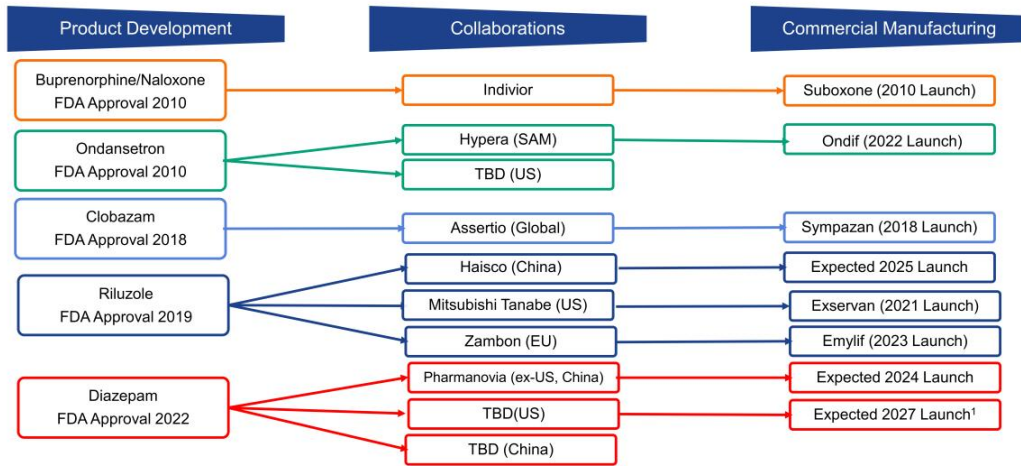
- Experienced with the health authorities' approval process
- Leadership provided during engagements with health authorities throughout the development and approval process

## Product Licenses Across the Globe

We currently have eight active worldwide licensing and manufacturing contracts; five more than just two years ago.



# Existing Product Portfolio Has Generated Over \$500M In Revenue

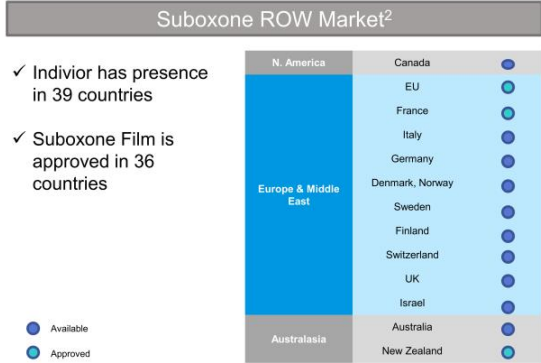


1. Estimate is based on an orphan drug market exclusivity block until January of 2027 by a competing nasal spray product.

## Global Diversification of Suboxone

Suboxone ROW business is expected to grow to 47% of the Suboxone Revenue by 2029<sup>1</sup> reducing the reliance on the Suboxone US market. Suboxone Film is currently distributed in Denmark, Finland, Germany, Italy, Norway, U.K., Sweden, Australia, Canada, Israel, and Malaysia.

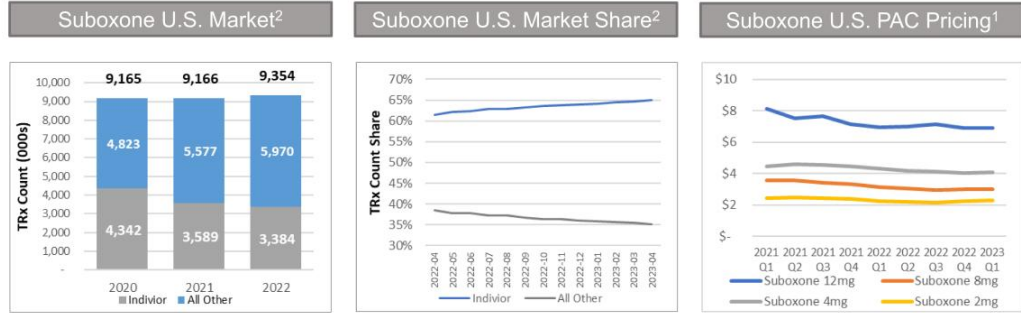
**SUBOXONE Film** – Approved in 36 countries ex-U.S. Filings under review in Kuwait, Kingdom of Saudi Arabia and Colombia.



1. Aquestive Therapeutics data on file. 2. Data from Indivior Jeffries Healthcare Conference Presentation June 7, 2023.

# The Suboxone U.S. Market Has Been Stable for Several Years

- Suboxone U.S. market TRx is growing despite lack of promotion and alternative product forms.
- Suboxone U.S. market share is on consistent trajectory.
- Suboxone U.S. has experienced price stability for several years.



1. Elsevier Gold Standard Pricing Database. 2. Symphony Health Data April 2023. All Market Data is limited to U.S. and its territories.

# Thank You

Advancing medicines.  
Solving problems.  
Improving lives.



